



Luis Magalhaes

AI AUTOMATION
ENGINEER

CONTACT

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LINKEDIN

linkedin.com/in/luis-magalhaes

CERTS

credly.com/users/luismagalhaes

PERSONAL

42 years old · Married

Dual citizen — Brazil & Germany

Full EU work authorization (German citizenship).

SELECTED ACHIEVEMENTS

- +40%** branch sales increase, Tam Viagens — within 4 months
- +80%** sales increase, Real Banquetes — after 7 months
- +100%** revenue, Nambei — within 9 months
- +120%** office profitability, Nambei — within 9 months
- +50%** enrolments, Studio de Dança — after 5 months

MOBILITY

Willing to relocate.

References & personality profile
available as separate documents.

PROFILE

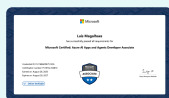
AI Automation professional combining a **BSc in Computer Science** with a proven mix of technical IT, Business Administration, Consulting, Management and Customer Service — plus Celonis process-mining expertise. I create **AI automations of processes and operations** for companies; current focus: **Microsoft Foundry, n8n Workflows, MCPs, AI Tools and Agentic Orchestration**. Microsoft Certified (AI-103). Seeking AI Automation roles — Engineer, Specialist or Orchestrator — across Switzerland, Austria and Germany.



Specialization — AI Automation. From process mining and BI dashboards to agentic orchestration with Microsoft Foundry, n8n, MCPs and AI tools: turning manual processes and operations into automated, intelligent workflows — built on a rare mix of IT, Business and Consulting experience.

CERTIFICATIONS

Microsoft Certified: Azure AI Apps and Agents Developer Associate



Agentic & generative AI solutions on Azure — agents, RAG, Azure OpenAI.

Exam AI-103



Celonis Data
Engineering



Celonis
Analyst



Celonis Flows
Builder



Celonis
Implementation



Celonis Solution
Creation



Celonis Technical
Expert



Applied Data Science
Specialization · IBM



Data Science
Professional
Certificate · IBM

Additional courses & certificates: credly.com/users/luismagalhaes

PROFESSIONAL EXPERIENCE

TECHNICAL CONSULTING

Technical Consultant

2021 — 2022

Qiado | Germany

- **Process Mining:** development of business-intelligence (BI) dashboards for analysing and visualising processes.
- Development of **SAP scripts** for batch system processing.
- **PMO:** support of project management and ensuring compliance with project standards and documentation.

PROJECT MANAGEMENT & BUSINESS CONSULTING

Project Manager

2016 — 2017

Ipsos Observer | Chile

- Management of international projects, including bridging clients, developers and the public, questionnaire development for marketing research and field supervision of national, international and multinational researches.

Business Consultant

2006 – 2016

Biciclektica (Chile · 2016) · Real Banquetes (Mexico · 2014) · Studio de Dança (Brazil · 2006)

- Development of comprehensive business, marketing and sales plans.
- Financial analysis and planning; establishment of administrative procedures.
- Coaching of executives and employees to increase operational efficiency.

LANGUAGES

English	Fluent
German	B2
Spanish	Professional
Portuguese	Native
Italian	Basic
French	Basic

CORE SKILLS — AI FOCUS

Microsoft Foundry

n8n Workflows

Agentic Orchestration

MCPs

AI Tools & Agents

Process Automation

Process Mining (Celonis)

Prompt Engineering

Business Intelligence

Data Analysis

Python

SQL

BUSINESS SKILLS

Team Leadership

Strategic Planning

Project Management / PMO

Customer Service

Business Consulting

Cross-cultural

Process Design

TOOLS & METHODS

Azure AI

Local AI

Jupyter

Excel / Sheets

Dashboards

Agile / PMO

References available on request.
Salary expectations discussed in
interview.

PROFESSIONAL EXPERIENCE (continued)

MANAGEMENT & TOURISM

Operations Manager (Trainee) 2012 — 2013

Cultural Homestay International | USA

- Processing of international documentation and conducting client interviews and selections.
- Maintaining contacts and providing support to international partners.

Assistant Manager 2011 — 2012

Tam Viagens | Brazil

- Coaching and support of sales personnel.
- Improvement of financial controls and participation in the development of market strategies.
- Direct contribution to the sales efforts.

Supervisor (Trainee) 2005 — 2007

Holz Hotel | Brazil

- Management of front-desk operations and processing of payables.
- Support of external auditors and training of front-desk employees as well as internal auditors.
- Direct support of the general management.

SALES & OPERATIONS

Sales / Operations 2007 — 2024

Hagebaumarkt (Germany · 2023–2024) · MediaMarkt (Germany · 2022–2023) · CVC Viagens (Brazil · 2015) · Ponte Aérea (Brazil · 2014) · ActionLink (USA · 2012–2013) · Tam Airlines (LATAM) (Brazil · 2010–2011) · Claro (Brazil · 2008–2009) · Nambei (Brazil · 2007–2008)

- Customer service, sales and support of general operational processes.

DEMO PROJECTS

Data Express LOCAL PROJECT

Data cleaning, transformation and chart-generation tool — usable both manually and by AI through a custom MCP server, turning raw data into analysis-ready datasets and visualisations.

Data Sentinel LOCAL PROJECT

AI-powered tool for GDPR and EU AI Act document compliance, with automatic masking of private (personal) information — a SharePoint/Jira integration to guard documents when using them in external providers.

AI-CS LOCAL PROJECT

Functional customer-support orchestration for WhatsApp, with triage, financial and information agents routing and resolving requests.

EDUCATION

BSc, Computer Science

Faculdade Santa Cruz · Brazil

2022 — 2026

Business Administration — 2 years (incomplete)

UFSJ (2011–2012) · Uni-BH (2010) · SOCIESC (2005–2006)

2005 — 2012